

# NEW POLICY FREQUENTLY ASKED QUESTIONS

Eagle Manager Move Up



**The new Eagle Manager Move Up policy is officially in place starting with the current qualification period (2018-2019). Managers and above can now move up in the Forever Marketing Plan by accumulating Eagle Manager lines.**

**Here are a few questions you may have along the way:**

- **Is this the only way I can move up in the Marketing Plan? What about the 1st Generation Manager Move Up policy?**

The 1st Generation Manager Move Up policy will remain in place. By introducing the new Eagle Manager Move Up policy, we're offering two ways to build your business and progress through the Marketing Plan.

- **Can I combine the two ways to move up? What if I am a Manager and I have 1 Eagle Manager and 1 1st Generation Manager in my downline?**

A: No, you cannot combine the two ways to move up. You can move up to Senior Manager by developing 1 downline Eagle Manager line during the qualification period or develop 2 1st Generation Sponsored Recognized Managers at any time.

- **Can Managers switch between the two options? E.g. become Senior with the Eagle Manager move up and then Soaring with 1st Generation Managers?**

Yes.

- **How do I unlock Eagle Managers in my downline from past years to count toward my move up?**

You must achieve the core Eagle Manager requirements in this qualification period (or a future one) to unlock historical Eagles. If you don't do the core requirements, the historical eagles aren't unlocked.

- **What are the Eagle Manager core requirements?**

Core requirements include: achieve 720 case credits from a single operating company, achieve 100 cases new globally. Sponsor and develop at least two (2) new downline Supervisors globally. Be 4CC Active every month of the qualification period and be Leadership Bonus qualified every month you are a Manager.

- **Do all Eagle Managers count toward my move up when I unlock past years?**

No, you can only count the Eagle Managers from the years you achieved the core requirements. Keep in mind, core requirements for past years vary and whether Eagle Managers from specific years will count toward your move up will depend on whether you met the requirements for those years.

# NEW POLICY FREQUENTLY ASKED QUESTIONS

Eagle Manager Move Up



- **How will I know how many people in my downline have previously qualified for Eagle and count toward my move up?**

A report will calculate the number of Eagle Managers that count toward your move up at the end of the qualification period. Country offices will inform you if your accumulated downline Eagle Managers have pushed you up. If you have questions about your calculation, please contact your country office.

- **If this policy goes back to when the Eagle Manager program started in 2011, when will I be recognized for the Eagle Managers I sponsored in the past? Will I move up now?**

The first recognition of move ups under this new policy will be recognized after the end of the Eagle Manager qualification period on April 30, 2019. All future move ups related to this policy will happen at the end of each qualification period.

- **What if different Managers from one downline meet the Eagle requirements in different years. Will they be counted as one or as multiple?  
For example: A is sponsor of B who is sponsor of C who is sponsor of D. A meets the Eagle requirements each year. B has met them only in 2015, C meets them in only in 2016 and D only in 2017. Will B, C and D be counted as three different Eagle downlines or only as one?**

One. One line will only qualify you once. So, if you have multiple downline Eagle Managers in one line over several years, this line would only count once.

- **Can Eagle Managers in a downline from any country where I am actively building a business count toward my move up?**

Yes, they can count for your move up.

- **What will happen if FBOs who qualified as Eagle Managers in past years are now dormant?**

Eagle Manager qualification is a testament to hard work that should always be rewarded. Because they did the work to get there and your coaching is part of the efforts, we believe they should still count toward your move up. All past Eagle Managers in your downline will count, even if they are now dormant.

- **When the Eagle Manager qualification ends and I am recognized with a new pin position, will I have to fulfill the new requirements for that position for Eagle Manager qualification?**

No. You will be recognized at the level which you ended the qualification period. Eg. If you ended the qualification period as a Senior Manager, then you will need to meet the core requirements and develop and maintain 1 downline Eagle Manager during the qualification period to qualify for Eagle Manager, even if you were recognized at a higher pin position after your downline Eagle Managers were counted and applied to your move up.